

DAN ALEXANDRU IANCU

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ORGANIZATIONAL TRANSFORMATION • FINANCIAL MANAGEMENT • PERFORMANCE IMPROVEMENT

FINANCE EXECUTIVE

Leadership position with organizations undertaking transformational change, during rapid growth or start-ups

- Senior-level executive with significant management consulting and financial auditing experience in diverse industries including telecommunications, financial services, distribution, energy, healthcare and manufacturing
- Demonstrated ability to deliver large scale projects and improve operations through achievements in finance management, cost reductions, internal controls and operational efficiency
- Fluent in Romanian (native), English (advanced) and French (intermediate)

AREAS OF EXPERTISE

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|------------------------|-------------------------|---------------------------|
| • General Management | • Management Reporting | • People Development |
| • Business Development | • System Implementation | • Negotiations |
| • Budget Development | • Relationship Building | • Training & Development |
| • Financial Management | • Change Management | • Recruitment & Retention |
| • Financial Reporting | | • Team Building |

PROFESSIONAL EXPERIENCE

January 2014 – present

Consulting Partner, Advantis Business Consulting and Advantis Business Services (until January 2016)

Responsible for providing consulting services in the areas of finance and accounting (e.g. analysis of the finance function, finance process analysis and re-design, financial and management reporting, finance trainings), operations (e.g. organizational analysis and re-design), governance, risk and compliance (e.g. improvement of internal controls framework) and transactions (e.g. financial and commercial due diligence and business plan analysis) for clients in industries such as: energy, financial services, healthcare, retail etc. in Romania.

July 2012 – December 2013

Freelance Consultant

Responsible for providing consulting services in the areas of operations (e.g. organizational analysis and re-design), and transactions (e.g. due diligence and business plan analysis) for public institutions and private companies in Romania.

July 2006 - June 2012

Consulting Partner, PricewaterhouseCoopers (PwC) Romania

Responsible for providing consulting services in the areas of finance and accounting (e.g. design of finance processes and systems), operations (e.g. set up of shared service centers, program and project management of large scale projects), IT (e.g. definition of business requirements and quality assurance for IT systems implementation projects) and governance, risk and compliance (e.g. internal audit function set up, improvement of internal controls and risk management framework, banking operations set up, Sarbanes-Oxley compliance) for companies operating in sectors such as: telecommunications, banking, wholesale distribution of pharmaceutical products, manufacturing etc., in Romania and Moldova.

July 2003 – June 2006**Consulting Senior Manager to Director, PwC Romania and Poland**

Responsible for sourcing and delivering consulting projects within the newly created consulting practice of PricewaterhouseCoopers Romania. I have been focusing mainly on large scale projects in the telecommunications sector working with fixed and mobile operators. Examples of projects include the transformation of the finance function for the fixed line telecommunications operator in Romania and the re-design of CAPEX approval processes for the Polish fixed line telecommunications operator.

January 1995 – June 2003**Junior Auditor to Audit Senior Manager, PwC Romania
(Coopers&Lybrand prior to 1998)**

Started career in professional services as an auditor. Involved in all the stages of an audit starting from a junior role responsible to perform audit tasks up to manager/senior manager role responsible for the audit supervision, client relationship and contract negotiation. I have been involved in audits for a wide range of clients acting in the telecommunication, insurance and manufacturing sectors in Romania and Moldova. During the same period was involved in the delivery of several consulting projects for the fixed line telecommunication operator in Romania (e.g. design and implementation of the chart of accounts and design and implementation of a costing system) and financial due diligence projects for telecommunication and manufacturing companies.

September 1994 – December 1995**Trainee Engineer, IMSAT SA**

Worked for a brief period in a Romanian industrial automation company as a trainee engineer.

EDUCATION

IE Business School, Madrid, Spain
Global Master in Finance

ongoing

IE Business School, Madrid, Spain
Global Executive MBA

2015-2016

Chartered Association of Certified Accountants (ACCA), United Kingdom
Chartered Certified Accountant (FCCA)

1996-1999

Faculty of Electronics and Telecommunications, Bucharest, Romania
Computing Systems Engineer

1989-1994

MEMBERSHIP OF PROFESSIONAL ORGANIZATIONS

Beta Gamma Sigma, IE Business School Chapter

Romanian Chamber of Financial Auditors

Romanian Association of Chartered Certified Accountants

Chartered Association of Certified Accountants of United Kingdom